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June 3, 2008

**RE: ANDREW COBBLE**

To whom it may concern,

I write this letter with great enthusiasm and hope for Mr. Andrew Cobble who has been a valuable and dedicated employee with Long & Associates for the past 4 years.

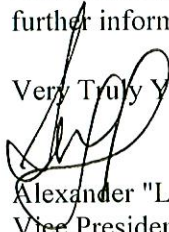
Andy came to us from school as an Intern Architect and worked with me under my direct supervision performing all aspects of architectural work and design. He has worked on virtually all of the company's key projects during his tenure at Long & Associates. The projects ranged from educational work such as Middle Schools and High Schools, to University work, to Health Care projects with the VA and maintenance work for continuing contracts. Project budgets ranged from \$1 million to \$50 million dollars. His attitude and performance were nothing short of exemplary.

During his last year, with us, Andy was instrumental in helping our firm leap into BIM using AutoDesk's REVIT program. Our latest High School "UUU", was designed completely in REVIT and Andy was a key player in that development, both electronically, and even more importantly, in the design process for the school. Our Firm is totally committed to the BIM concept and Andy helped to make that happen. He participated in every part of the project and was an integral designer in the process.

I am sure Andy will be ready for the ARE exam as he has been completing his IDP process through NCARB as required. Andy will make a fine architect in the near future. It is with great pleasure that I write this letter of recommendation for Andy, as I am confident he will make a significant and profoundly positive impact with the firm of his choice. His talent is endless.

I am available for reference as you see fit, so please feel free to contact me should you need further information.

Very Truly Yours,

  
Alexander "Lex" Long, AIA  
Vice President

AML/mg